



The Production Line

APICS GREAT LAKES DISTRICT CENTRAL INDIANA CHAPTER • VOLUME XXIV • NUMBER 10 • APRIL 2009

APRIL PROFESSIONAL DEVELOPMENT MEETING

Operations Management in the Not-for-Profit Service Sector

Goodwill Industries of Central Indiana is the fifth largest independent Goodwill organization in North America. Goodwill is an Indiana not-for-profit entity with about 2,000 employees and operations at over 50 locations that includes 43 retail stores. Goodwill views itself as a community resource and seeks to deploy and leverage its assets and capabilities to exert the maximum impact in the 29 counties in which it operates. While the retail side is by far the most visible part of Goodwill, there is considerably more. Goodwill Commercial Services provides quality, reliable, on-time services to assist local, national and international companies with their production and assembly needs. Goodwill also operates Indianapolis Metropolitan, a public chartered high school dedicated to educating one student at a time, and Workforce Services which furnishes a variety of workforce development services that has helped thousands of persons enjoy the rewards of working.

Jim Humphrey, Vice President and Chief Operating Officer Goodwill Industries of Central Indiana, Inc.

Jim Humphrey has more than 26 years in manufacturing and supply-chain experience. He joined Goodwill Industries in 2000 and is responsible for Goodwill's Commercial Services Division. Prior to that, he held positions of increasing responsibility for Colgate-Palmolive, a global consumer products company, in Indiana, Ohio, New York, and Thailand. Humphrey has a bachelor's degree in industrial management from Purdue University and is a member of the Council of Supply Chain

Management Professionals. Outside of work, he and his wife reside in Hendricks County where he enjoys church, coaching youth sports, and outdoor projects.



Please join us at the Mansion at Oak Hill with Jim Humphrey, Vice President and Chief Operating Officer of Goodwill Industries of Central Indiana Inc. for an inside view of the supply chain and operations management from the not-for-profit viewpoint.

PDM MEETING INFORMATION

Date/Time	Thursday, February 9th, 2009 5:30 pm Registration—Networking; 6:15 pm Dinner 7:00 pm Presentation
Location	The Mansion at Oak Hill 5801 E 116th Street, Carmel, IN 46033
Pricing	\$5 Students; \$30 Members; \$45 Non-members
Registration	Register online at www.apics-cind.org . Please register by Monday 04/06/2009.



Sign Up Now

http://www.apics-cind.org/events/100_538001.aspx?PROG=PDMG





The Power of Networking

Networking, a familiar term most of us have heard of many times, is widely used as a one word reference to a Social Network.

Social network is referred to in the popular online source "Wikipedia" as "a social structure made of individuals or organizations that are tied by one or more specific types of interdependency, such as values, visions, ideas ..." and continues later with an expression of social network analysis presenting that "the shape of a social network helps determine a network's usefulness to its individuals.

Smaller, tighter networks can be less useful to their members than networks with lots of loose connections to individuals outside the main network. More open networks, with many weak ties and social connections, are more likely to introduce new ideas and opportunities to their members than closed networks with many redundant ties. In other words, a group of friends who only do things with each other already share the same knowledge and opportunities. A group of individuals with connections to other social worlds is likely to have access to a wider range of information. It is better for individual success to have connections to a variety of networks rather than many connections within a single network. Similarly, individuals can exercise influence or act as brokers within their social networks by bridging two networks that are not directly linked".

I decided to quote this website not for its profound or scientific approach to the issue but more for its simplicity. Each of our workplaces is a network by itself, some larger than others where we interact everyday and position ourselves as part of that network. We get to know people that we help, they help us, and we learn, teach and have a continued process of idea exchange that can go for years. People have used networking forever in many aspects of life. We use to call it "having connections".

It is very good to have those connections at work, but what if all of a sudden one member of your work network leaves. Sometimes to a "better job", other times for a promotion. How do you replace that person? Who are you going to bring in that is a fit for the group? All of a sudden a happy moment for the one that leaves becomes a stressful moment for the ones that stay back. And on the not so glamorous side the always scary RIF (Reduction in Force). At that moment both the people that stay and the people that leave are in serious stress.

What if your network is limited to your work center and all your connections are part of the RIF? This is one of the times that having an open network, a place where you can immediately "connect" to is so powerful. You can activate those connections and in a short period of time start engaging yourself in the next chapter of your life instead of looking at blank page trying to write a resume.

Networking is not just important in the job hunting environment, for years people have use "benchmarking" as a powerful tool for process improvement. Benchmarking is also networking and it always starts with some form of social network. Before you make the connections that get you to establish positive comparisons and idea gathering the other party has to trust that your intentions are legitimate. This can successfully work only if there has been prior interaction between the parties involved.

I can present many real examples of people that get their jobs, find a revolutionary process improvement idea for their company, get promoted or simply enhance their experiences through networking. However most of you or your kids are probably knowledgeable of "Face book" that recently announced having over 200 million subscribers or "Linked-In". The success of those organizations is simply the power of networking. I am sure you get the point; there is not need for me to bring more examples.

As part of our Chapter commitment to education in Operations Management we recognize the importance of networking. In our Professional Development Meetings we try to set aside a few minutes prior to the presentation to give everybody in attendance the opportunity to network. Also as part of the Indiana Association of Professional Societies we have combined activities like last month PDM on sustainability where we had over 200 attendees from the Project Management Institute, American Society for Quality and APICS. We also had an opportunity to network prior to the presentations. However because we consider it so important once in a while we prepare a special networking event. Our next one will be on June 11 at the Chateau Thomas Winery in Indianapolis. We expect between 70 to 100 APICS members and representatives from other organizations in the area to attend. It will be a fantastic opportunity to start experiencing the Power of Networking. Please go to our website for more details.

See you there!

Javier

The Board of Directors of the APICS Central Indiana Chapter is pleased to present to you the slate of officers for 2009–2010:

President	Jim Tilton, CPIM Prev. EXP: Outreach	Marketing	Bruce Meyer
Executive Vice President	Jim Malone Prev. EXP: Programs	Membership	Bryan Seidensticker, CPIM Prev. EXP: Publicity
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Company Coordinators	R. Scott Chandler Prev. EXP: Quality	Publicity	Tammy Lantz
Education	Jan Borchert, CPIM	Quality	Charles Hunter, CPIM Prev. EXP: Membership
Finance	Chris Felger	Student Chapters & Career Development	Karl Knapp
Info Technology	Scott Keller		

Elections for this slate will be conducted at the beginning of the May 2009 PDM in accordance with the Chapter Bylaws as follows:

ARTICLE IX. ELECTION OF OFFICERS & DIRECTORS

A. Qualifications

1. Candidates for office shall be Chapter members in good standing and voting members of APICS.
2. Candidates for director positions must have been a Chapter board member for at least 2 years.

B. Candidates

1. All candidates for office shall be nominated by the Board of Directors
2. Additional nominations may be made by any member in good standing.

C. Elections

1. Elections for all offices shall take place at the general membership meeting in April or May; all Chapter members in good standing who are in attendance may vote.
2. Elections for all offices shall be by a plurality of those votes cast.

Please be sure to join us at the May PDM to participate in this important event!

The Central Indiana Chapter welcomes the following new professional members:

- Vicky Anderson
- Larissa Blakley
- Vanessa Bowman
- Aaron Fontaine
- Gabriel Garcia
- Karla Gosche
- Caitlin Hancock
- John Hill
- Beverly Horton
- Trevor Jennings
- Jennifer Lechner
- Jade Neighbors
- Stephanie Pickett
- Sriram Rapaka
- Jeremy Twitty

Charles Hunter, CPIM
—VP Membership

Networking APICS Style—THE Networking Event for Operations, Supply Chain, and Logistics Professionals

We are excited to announce the location for this years event at the **Chateau Thomas Winery** situated on an acre of land at 6291 Cambridge Way in Plainfield off I-70 and State Road 267, just west of the Indianapolis International Airport at exit 66. This years event will be held on June 11th and start promptly at 5:30 PM.

Chateau Thomas Winery was founded by Dr. Charles R. Thomas in 1984. Dr. Thomas was a practicing Obstetrician-Gynecologist in Indianapolis when he began making wine for a hobby. He traveled to Napa for several years studying under famous winemakers until he opened his own winery on the south side of Indianapolis. In 1997, Dr. Thomas moved his winery to Plainfield, just minutes west of the Indianapolis International Airport off I70 west at Exit 66.

The Networking event at Chateau Thomas Winery will also offer a tour of their facility in addition to a wine tasting and full buffet dinner. Based on the success of last years event we expect a large attendance so be sure to get your tickets early as space is limited!

The link to sign up:
http://www.apics-cind.org/events/100_538001.aspx?PROG=PDMG

APICS-CIND: www.apics-cind.org | APICS-FTW: www.apics-fortwayne.org
 APICS-MICH: www.apics-michiana.org | IndyASQ: www.indyasq.org | PMI: www.pmicic.org

2008 to 2009 Program Year Professional Development Meetings & Seminars

Date	Title	Presenter/Sponsor	Location
04/09/2009	Ops Mgmt in Not-For-Profit sector	Jim Humphrey	The Mansion, Carmel IN
04/14/2009	Personal Development for Quality Professionals	(ASQ) Mollie Brown	U of I Schwitzer Hall
04/16/2009	February Program Meeting	PMI CIC	The Mansion, Carmel IN
04/24/2009	Preparing your Organization		The Mansion, Carmel IN
05/14/2009	TBD		The Mansion, Carmel IN
06/11/2009	APICS Networking		Chateau Thomas Winery, Plainfield IN
10/09/2009	Professional Development Day	PMI CIC	TBD

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The **Production Line** is published monthly
 by the Central Indiana Chapter of APICS,
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 to provide its members the news and activities
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APICS
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 Central Indiana Chapter