



The Production Line

APICS REGION XIII CENTRAL INDIANA CHAPTER • VOLUME XXII • NUMBER 9 • MARCH 2007

MARCH PROFESSIONAL DEVELOPMENT MEETING

Connecting the Dots Between the Camps...A Holistic View of a Common Sense Approach to Business Excellence Practices

AN EXECUTIVE OVERVIEW:

As leaders and managers, we are bombarded with a plethora of 'programs' the gurus promise will transform our businesses. Lean! Six Sigma! Theory of Constraints! Demand Flow Technology! The Learning Organization! Activity Based Costing!—And many others all clamor to 'be the one' that will fix all your problems. Learn a systematic method to engage your leadership team in a thoughtful process that examines the various 'best practices' available to choose for transforming your business.

Who Should Attend:

CEO, Presidents, Vice Presidents, and Manufacturing and Business Professionals with an interest in learning how to assess their business and the available strategies to use in their quest to achieve and maintain dominance in their markets.

About the Presentation:

All too often we get caught up in the idea that 'this latest thing' will be the silver bullet that will put our company on the map. In this compelling presentation, we will review key elements that make for a successful process to strategically determine how to "connect the dots" of the best practices for your business.

Summary Learning Objectives:

- A brief history of the evolution of 'business excellence' methodologies and programs including Lean, Six Sigma, TOC, Demand Flow and others—definitions for this presentation
- A brief discussion about what is the same—and different—between the many 'camps' of business excellence approaches
- A group exercise—"The Common Sense Tools Continuum"—rate the need for business excellence tools in your company
- Tips for preparing your team for the strategic assessment process—of your needs and your options
- Q&A Forum

About the Speaker:

Mr. Ron Crabtree, CPIM, CIRM, is President of MetaOps™ Inc, and is an internationally recognized expert in leading-edge business process improvement methodologies, change management and communications. He has provided several thousand hours of consulting, training and facilitation for large and small groups in hundreds of organizations internationally on a wide range of topics. He draws on 20 plus years experience in implementing Lean, Six Sigma, & other "best practice" methodologies as both an insider and as a consultant in many international industries – from automotive assembly plants to small A&D suppliers, complex manufacturing, process manufacturing, printing, injection molding, consumer goods, distribution/retailing, financial services, medical services, and job shop operations.



Mr. Crabtree is a world-renowned author and public speaker and is published in many international venues including his current role writing the Lean Culture Department in APICS magazine. APICS' is an award-winning magazine featuring innovative ideas and real world strategies for inventory, materials, production, and supply chain management; planning and scheduling; purchasing; logistics; warehousing; and e-business solutions. Learn more about APICS at www.apics.org.

PDM MEETING INFORMATION

Date/Time	Tuesday, March 6th, 2007 5:30 pm Registration—Networking 6:15 pm Dinner 7:00 pm Presentation
Location	The Five Seasons (Indianapolis North) 1300 East 96th Street, Indianapolis, IN 46240
Pricing	\$5 student Member \$10 student Non-member \$25 Member \$30 Non-member
Registration	Register online at www.apics-cind.org . Please register by Monday 03/05/2007.



P R E S I D E N T ' S C O R N E R

Amazing Grace

BY DAVE HINKO, CHAPTER PRESIDENT

What an amazing year 2007 has become, especially for those of us in Indiana and in APICS. With the Indianapolis Colts winning the Super Bowl and APICS celebrating its 50th anniversary, both franchises have broken away from their respective lines of scrimmage and are doing some nifty open field running. What a joy it is to celebrate the success of some really good people!

Teams win with sound fundamentals. Fundamentals like planning requirements and executing priorities are as important in operations management today as blocking and tackling are in football. If your team does not share a common language and playbook, you've got no chance of getting your players to all look down the field together. None. Maybe that explains why so many of the top companies in Indiana value the APICS body of knowledge so highly. Eli Lilly alone has over 200 employees who are now Certified in Production & Inventory Management (CPIM).

Whether it is a defensive scheme or a production plan, the success of a system depends on the character and capabilities of its team members. Professional training and standardized work create flow, reducing the need for last minute heroics by key players. Standardized work in particular allows team members to cover for each other, which is so important in a world of continuous operations. As the Super Bowl played out, it was fun watching the commentators struggle to decide who

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would win the Most Valuable Player Award. Don't you wish you worked on more teams where any of a dozen different players had equal claim to being most valuable? In a global supply chain, the easier it is to identify the most valuable link, the weaker the chain.

Just as the playoff run of the Colts will long be remembered, so also might the membership run of the APICS Central Indiana Chapter. For the first time in five or ten years, we've had a few consecutive months of double-digit new members and net membership growth. In addition, the January and February professional development meetings set records for attendance, with over 70 registrants for each. The Toyota plant tour also filled to capacity in record speed. The most exciting news regarding programs is that we have two of our best programs planned for March and April. Please note the change from the usual date (Tuesday, March 6th) and location for the joint dinner meeting with the Project Management Institute in March.

The best part of being a coach on a record breaking team is that you get to help people develop. The last few months have been very good to many of the members of the Board of Directors of the APICS Central Indiana Chapter. At least three of our players have had their skills recognized and have received significant rewards for their talents. We are happy that most of these professional developments have allowed key players to remain here in Indianapolis. We wish Ian Mertens well as he relocates to South Bend for a career opportunity. Our loss has already proven to be a valuable gain for the APICS Michiana Chapter. Let's take these membership, activity, and professional development data points, draw the line, and make it a trend!

Hoss

APICS-CIND: www.apics-cind.org | APICS-FTW: www.apics-fortwayne.org
 APICS-MICH: www.apics-michiana.org | IndyASQ: www.indyasq.org | PMI: www.pmicic.org

Indiana Training At A Glance

Date	Title	Certification	Sponsor	Location
3/3	Fast-Track Detailed Scheduling & Planning	CPIM	APICS-CIND	Indianapolis
3/15	Fast-Track Detailed Scheduling & Planning	CPIM	APICS-FTW	Fort Wayne
3/21	Review Class – Project Management Professional Certification	PMP	PMI	Indianapolis
3/31	Fast-Track Execution & Control of Operations	CPIM	APICS-CIND	Indianapolis
4/19	Fast-Track Execution & Control of Operations	CPIM	APICS-FTW	Fort Wayne
4/24	Traditional Execution & Control of Operations	CPIM	APICS-CIND	Indianapolis
4/28	Fast-Track Strategic Management of Resources	CPIM	APICS-CIND	Indianapolis
5/17	Fast-Track Strategic Management of Resources	CPIM	APICS-FTW	Fort Wayne
5/19	Fast-Track Certified Supply Chain Professional	CSCP	APICS-CIND	Indianapolis

Professional Development Meetings & Seminars

Date	Title	Sponsor	Presenter
March 6	Connecting the Dots between Camps	APICS & PMI	Ron Crabtree
March 7	Toyota Plant Tour – Material Handling	APICS-CIND	
March 8	Parker Hannifin Plant Tour	APICS-FTW	
March 13	Measuring the Supply Chain	APICS-MICH	Terry Lunn
April 10	Daman Products Plant Tour	APICS-MICH	
April 12	Lean Techniques for the Office	APICS-CIND	Anne Haberkorn
April 12	Supply Chain Management Implementation – Seminar	APICS-CIND	Anne Haberkorn
April 12	Buying Overseas	APICS-FTW	
April 19	Capturing Requirements from Stakeholders	PMI	Hans Jonasson
April 19	Effective Project Control Techniques – Seminar	PMI	
May 8	Future of Manufacturing in North America	APICS-MICH	John Layden
May 10	Improving Cost of Global Supply Chain	APICS-CIND	Kurt Peterson
May 10	Vera Bradley Plant Tour	APICS-FTW	
May 17	Mind Mapping	PMI	Rick Belengar

Chapter Continuity

BY DAVE HINKO, CFPIM & CSCP

The APICS Central Indiana Chapter has long been recognized by Society as one of the best run chapters in the country. A lot of work has gone on in the past to create efficient processes that have endured the test of time. An equal amount of work goes on today to keep the chapter vibrant and to offer further benefits to our members, to our profession, and to the state of Indiana.

One of the most important processes we follow involves how we select and elect the next set of leaders for our chapter. Each year, the chapter elects an Executive Vice President among a slate of about 15 Directors as governed by our bylaws. It is the primary responsibility of the Executive Vice President to spend the year focusing on the future, developing a strategy to further the chapter, and finding talented volunteers to give advice and to help execute the strategy. With guidance from the current Board of Directors, the Executive Vice President proposes a slate of officers that is published in our monthly newsletter in March and April. During the April professional development meeting, the chapter members present elect the leaders for the coming Board Year (beginning in July and ending the following June).

At the April election, any professional APICS member of the chapter may choose to run independent of the slate for any office, however, it is almost always more efficient to work with the current Board of Directors to be included in the slate. Immediately following the April election, the then President-Elect holds a series of meetings to set the agenda and further build the team for the coming year.

Our chapter is very fortunate to have Jason Wheeler as our current Executive Vice President. Jason is part of the Rotational Development Program at Roche Diagnostics and currently works as the Supervisor of Physical Logistics. Jason holds his Certification in Production & Inventory Management and is also a Certified Supply Chain Professional. Last year, Jason was selected as Co-Board Member of the Year for our chapter. In addition, Jason recently completed the chapter requirements to instruct chapter review classes. Jason continues to serve on both the APICS Region XIII Staff and as one of the few two-year members of the Society-level Chapter Development Committee.

The Board of Directors of the APICS Central Indiana Chapter is pleased to present to you the slate of officers for 2007–2008:

Board Position	Officer
President	Jason Wheeler
Executive Vice President	Javier Rodriguez
Past President	David Hinko
VP Education	Rick Haynes
VP Programs	Deborah Applegate
VP Finance	Nassir Patel
VP Professional Associations	Jim Tilton
VP Publicity	Norman Poteat
VP Marketing	David Juskow
VP Quality	Jim Conner
VP Membership	Lisa Elick
VP Company Coordinators	Mollie Earnhart
VP Student Chapters & Career Development	Sheela Yadav
VP Administration	Kimber Rueff
VP Information Technology	Dan Speith
Director	Susan Gentry
Member-At-Large	Bryan Mitchell

The Central Indiana Chapter welcomes the following professional members:

■ New Professional Member

Kaitlin Gilbert
Steven Ring CPIM
Pamela Quintana
Bradley Frazier
Stephen Sicinski
Cathy Hickman
Kenneth Malone
Douglas Lowery

Vincent Dupree
Kevin Mezger
Dave Latislau
Vera Smith
Carl Notham
Tracy Laird
Phil Shumacher
Tara Lakovitz

Ming Chan –VP Membership

Professionals Teaching Professionals

The School of Business offers
master's, bachelor's, and
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The Production Line is published monthly by the Central Indiana Chapter of APICS, the Association for Operations Management, to provide its members the news and activities of the chapter. Comments, suggestions and story ideas are welcomed and encouraged.

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**The Association for
 Operations Management**
 Central Indiana Chapter